



Orange Management

Current Situation

- ◆ Many different software solutions
 - ERP, CRM, Fibu, Ticket, Shop, Website, Dataframe, Sfirm, Lodas, Creditreform, Outlook, Lucanet, Custom Excel Solutions, Anbu, AutoUpdater, Phone Time Tracking, Kanban, Owncloud, UPS, DPD
- ◆ Many software solutions are only partially integrated
 - ERP and CRM, Shop and CRM, Fibu and Lucanet
- ◆ Many software solutions are not integrated
 - CRM and Tickets, Shop and ERP, ERP and UPS
- ◆ Software crashes
 - Certain ERP buttons when clicked, Lucanet loses connection
- ◆ Slow

- ◆ Bad user experience
 - ERP/Fibu vertical scrolling, ERP/Fib window resizing, ERP/Fibu no multiple windows, ERP/Fibu/Lucanet no visualizations, Export to excel, user interface
- ◆ Missing features
 - Automatic reports, Reports and analysis which requires data/information from multiple systems like ERP and CRM
 - Modern time tracking/vacation tracking
 - HR Management
 - Automation of tasks: credit management, article price changes, document generation, approval processes



What Software **SHOULD** be/do!

- ◆ **Should work**
- ◆ **Should solve problems**
- ◆ **Should save time**
- ◆ **Should be fast**
- ◆ **Should be simple**
- ◆ **Should reduce complexity**
- ◆ **Should reduce risks**
- ◆ **Should save costs**
- ◆ **Should improve quality**
- ◆ **Should be fun**



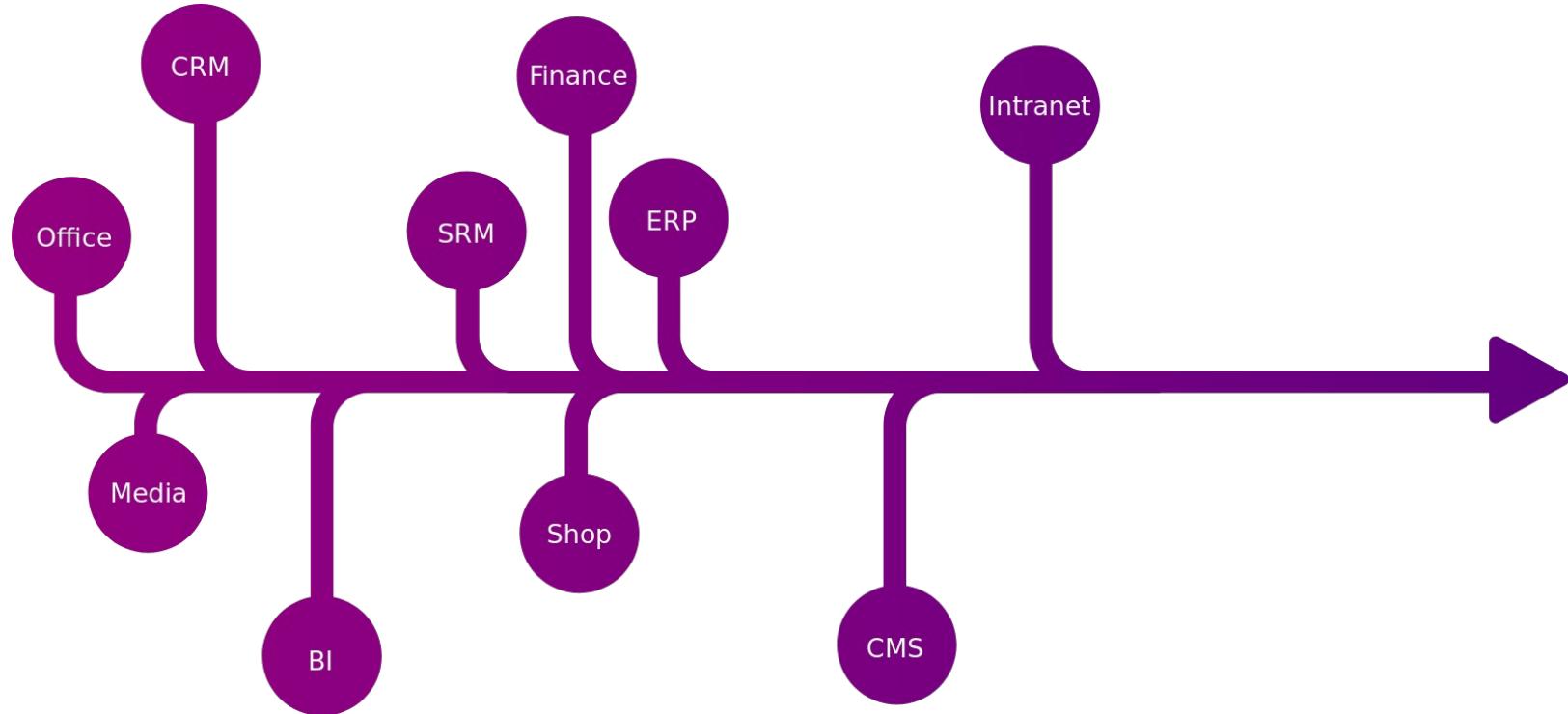
Solution

Build our “own” Software



Orange Management

Software Components



Time-Frame

2020 June	Time Tracking & HR Management incl. employee cards, terminals, vacation tracking/approval, sick days
2020 December	Ticket System
2021 March	Replace Dataframe create all reports and data analyzer
2022 March	Replace CRM incl. workflows, sales rep views, contracts, customer data
2022 June	Replace Anbu
2023 June	Replace ERP incl. import of historic data
2024 June	Replace Fibu incl. import of historic data
2024 December	Replace UPS and DPD software
2025 December	Replace website & shop system



Additional possible projects

- ◆ **Website builder for customers**
- ◆ **Video archive of training and seminars**
- ◆ **Data sharing platform for customers**
- ◆ **Business management software for customers**
- ◆ **Knowledge sharing platform between specialists**
- ◆ **Patient management software**





Website: orange-management.org
Github: [orange-management](https://github.com/orange-management)

[under construction]
[source code]